

### SELECT BOARD MARIJUANA LICENSING CRITERIA

CRITERIA	DOCUMENTATION REQUIRED	GRADING CRITERIA	RATING POINTS
LOCATION	<ol style="list-style-type: none"> <li>1. Legal control of the property and, where applicable, authorization to use the property as a marijuana establishment or medical marijuana treatment center.</li> <li>2. Documentation that the proposed location is a zoning district that allows the proposed use.</li> </ol>		N/A
EQUITY STANDARDS/EQUITY PARTIES	<p>Documentation showing that the business or owner/ownership group is:</p> <ol style="list-style-type: none"> <li>1. Pre-verified or verified as a Social Equity Business by the Cannabis Control Commission (the “Commission”);</li> <li>2. A Social Equity Program Participant, as determined by the Commission;</li> <li>3. An Economic Empowerment Priority Applicant, as determined by the Commission;</li> <li>4. A License Applicant or pre-verified individual or entity with a prior Marijuana-related criminal offense or conviction, as determined by the Commission;</li> <li>5. A License Applicant or pre-verified individual or entity that is part of an Area of Disproportionate Impact, as identified by the Commission; or</li> <li>6. A pre-verified individual that is of Black, African American, Hispanic, Latino, Native American or indigenous descent, or a majority of a pre-verified or License Applicant entity is comprised of</li> </ol>	Proof that the business or individual has satisfied any of these criteria will result in a score of 25.	_____/25

CRITERIA	DOCUMENTATION REQUIRED	GRADING CRITERIA	RATING POINTS
	individuals that are of Black, African American, Hispanic, Latino, Native American or indigenous descent, as determined by the Commission.		
OWNERSHIP	<ol style="list-style-type: none"> <li>1. Documentation of entity, entity ownership including executive team and experience.</li> <li>2. Business name and, where applicable, doing-business-as names.</li> <li>3. Massachusetts Business Identification number.</li> <li>4. Articles of Organization.</li> <li>5. Bylaws (or the business' operating agreement in cases of limited liability companies or other applicable entity structure).</li> </ol>	<ul style="list-style-type: none"> <li>• Owners are or have been Littleton residents for at least 3 years of the last 5 years. (10 points)</li> <li>• Owners are or have been Massachusetts residents for at least 3 years of the last 5 years. (10 points)</li> <li>• Owners have documented business experience and are in good standing. (10 points)</li> <li>• Owners have documented business experience in Littleton and are in good standing. (10 points)</li> <li>• Owners have documented cannabis industry experience or cannabis industry sensitive experience and are in good standing. (10 points)</li> </ul>	_____/50
BUSINESS PLAN	<ol style="list-style-type: none"> <li>1. Business Plan which includes, but is not limited to, the following: <ul style="list-style-type: none"> <li>○ Description of the business operation, including type of operation, source of product, marketing plans and future plans for expansion of size or product offering.</li> <li>○ Size of lot and size of building</li> </ul> </li> </ol>	<ul style="list-style-type: none"> <li>• Business Plan includes management by Littleton resident(s), commitment to hiring Littleton residents and annual reporting of the number of employees who are Littleton residents. (10 points)</li> <li>• Business Plan includes commitment to hiring diversity applicants (minority,</li> </ul>	_____/25

CRITERIA	DOCUMENTATION REQUIRED	GRADING CRITERIA	RATING POINTS
	<ul style="list-style-type: none"> <li>○ Proposed Plan/Conceptual design for store (including elevation), plot plan including store, parking, and traffic plan</li> <li>○ Proposed Hours of Operation</li> <li>○ Proposed hiring practices</li> </ul> <p>2. Documentation of Funding Sources available, Pro Forma Projection of first year of operation including working capital required and credit lines available for cash flow.</p>	<p>women, veteran, disabled, indigenous and LGBTQ) and annual reporting of the number of diversity employees. (10 points)</p> <ul style="list-style-type: none"> <li>• Business Plan includes operation at start-up or future operation as a Medical Treatment Center. (1 point)</li> <li>• Business Plan demonstrates adequate financing to support operations. (1 point)</li> <li>• Business Plan includes sustainability and green energy initiatives. (1 point)</li> <li>• Business Plan includes community outreach plan. (1 point)</li> <li>• Business Plan includes a training program, employee manuals and policies. (1 point)</li> </ul>	
<b>TOTAL</b>			<u>          </u> /100

\*\*\*\* Proposal to advance all applicants scoring 60 or more points to the HCA stage.